

# APRAA Chairman's Report

**June 2011**



The National Yard tour is nearly here and I can't wait to get there, I want to firstly congratulate Mick McKenna and Danielle Marron from VACC for their fantastic work in getting the tour up and running and putting together a great program.

*To any Members that have not as yet signed up to be a part of these great events - it's not too late!! Just call Danielle on (03) 9829 1148 or download the details from [www.apraa.com](http://www.apraa.com) and join us for what will be a great weekend.*

Also I have to once again thank Roger McKinnon and his team at Parts Locator for giving the industry the opportunity to tell Members what is happening around the country and the great work our associations do for our industry.

In the last issue I spoke about the reason we are all part of this industry and the core issues, I cannot stress enough how important it is that we all search for that edge to become the best, and then reap the rewards, I know in my own business I'm always reading, researching and networking to find better ways to do business.

After saying that sometimes the people that are right in front of us are the greatest source of innovation and inspiration, our staff, and we must hold onto this valuable source of intellectual property. Good people are hard to find and if you've got good people we must ensure that we give them every opportunity to grow and prosper as the result will see our businesses benefit.

*That's all from me, see you at the 2011 APRAA Yard Tour!*

George Papillo  
APRAA National Chairman